

## Message Text

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ORIGIN EB-08

INFO OCT-01 EA-12 ISO-00 COME-00 STR-07 TRSE-00 SP-02  
CIAE-00 INR-10 NSAE-00 L-03 AGRE-00 INT-05 /048 R

DRAFTED BY EB/OT/TA:JRCUNNINGHAM:PRM  
APPROVED BY EB/OT/TA:HKOPP  
COMMERCE:WPENOYER  
STR:DCOOPER  
EA/J:HCOCHRAN

-----022810 050551Z /11

R 042327Z MAY 78  
FM SECSTATE WASHDC  
TO AMEMBASSY TOKYO

UNCLAS STATE 114483

E.O. 11652:N/A

TAGS:ETRD, JA

SUBJECT:STRAUSS/USHIBA FOLLOWUP: FOREST PRODUCTS

REF: TOKYO 5795

1. WASHINGTON AGENCIES IN CONSULTATION WITH STATE GOVERNMENTS AND INDUSTRY ASSOCIATIONS HAVE WORKED UP A TENTATIVE AGENDA FOR JAPANESE FOREST PRODUCTS MISSION. WE ACKNOWLEDGE THAT WE ARE PROPOSING A LENGTHY PROGRAM WITH EXTENSIVE TRAVEL TO SEVERAL STATES BUT FEEL IT IS IMPORTANT THAT JAPANESE MISSION VISIT ALL STATES WHICH ARE VITALLY CONCERNED WITH FOREST PRODUCT EXPORTS TO JAPAN. THE EMBASSY IS REQUESTED TO DISCUSS THIS PROPOSAL WITH APPROPRIATE GOJ OFFICIALS AND REPORT ON THEIR REACTION AND PROVIDE A TENTATIVE INDICATION OF SIZE AND COMPOSITION OF DELEGATION.

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2. USG, STATE GOVERNMENTS AND INDUSTRY ASSOCIATIONS ALL AGREE THAT IT IS IMPERATIVE THAT, AT THE VERY LEAST DURING VISITS TO WESTERN STATES, JAPANESE DELEGATION INCLUDE REPRESENTATIVES OF LUMBER IMPORTERS AND CONSUMERS (CONSTRUCTION COMPANIES ETC.) TO DISCUSS PRODUCTS AVAILABLE FOR EXPORT WITH POTENTIAL SUPPLIERS. WITHOUT SUCH REPRESENTATION WE FEAR THERE WILL BE GRAVE DOUBT

AS TO SERIOUSNESS OF JAPANESE INTENTIONS TO GO BEYOND TALKING STAGE AND MISSION MAY BE VIEWED AS A DELAYING TACTIC.

3. PROPOSED AGENDA IS AS FOLLOWS:

A. JUNE 15-16 WASHINGTON. WE BELIEVE IT WILL BE BEST TO BEGIN MISSION WITH DISCUSSION OF TOPICS UNRESOLVED DURING US VISIT IN MARCH. OTHER US GOVERNMENT AGENCIES NOT REPRESENTED DURING TOKYO TALKS (HUD, FHA) MAY ALSO BE APPROPRIATE PARTICIPANTS.

B. JUNE 17-18 AND 24-25. SCHEDULE FOR BOTH WEEK-ENDS WILL BE LIGHT WITH OPPORTUNITY FOR SIGHTSEEING, GOLF OR OTHER ACTIVITIES. JUNE 18, SUNDAY EVENING DEPARTURE FOR MADISON, WISCONSIN.

C. JUNE 19-20. DISCUSSIONS AT FOREST PRODUCTS LAB IN MADISON. PROGRAM WILL COVER LUMBER TESTING AND GRADING PROCEDURES, INCLUDING EVALUATION OF TESTING APPARATUS AND DISCUSSION OF TESTS OF CONSTRUCTION DESIGNS INCLUDING STRENGTH, DECAY PREVENTION AND FIRE PERFORMANCE. THIS IS EARLIEST DATE LAB IS AVAILABLE FOR PROGRAM.

D. JUNE 21. TRAVEL TO BOISE, IDAHO FOR MEETINGS WITH UNCLASSIFIED

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GOVERNOR, STATE OFFICIALS AND INDUSTRY. DURING THIS AND SUBSEQUENT STOPS OPPORTUNITY WILL BE SCHEDULED FOR JAPANESE DELEGATION TO OFFER PRESENTATION OF THEIR POINT OF VIEW.

E. JUNE 22. EVENING TRAVEL TO SAN FRANCISCO OR SACRAMENTO FOR MEETINGS WITH CALIFORNIA OFFICIALS ON JUNE 23. WEEKEND IN SAN FRANCISCO.

F. JUNE 25. SUNDAY, LATE DEPARTURE FOR PORTLAND. MEETINGS WITH OREGON OFFICIALS JUNE 26 AND 27.

G. JUNE 27, LATE DEPARTURE FOR SEATTLE, MEETINGS WITH WASHINGTON OFFICIALS JUNE 28-29.

H. JUNE 29 CONCLUSION OF PROGRAM. PARTICIPANTS MAY DEPART OR REMAIN IN SEATTLE FOR FURTHER DISCUSSIONS WITH INDUSTRY.

I. INDUSTRY ASSOCIATIONS: WESTERN WOOD PRODUCTS ASSOCIATION, AMERICAN PLYWOOD ASSOCIATION, WILL SCHEDULE PRESENTATIONS DURING STOPS IN PORTLAND AND SEATTLE IN COORDINATION WITH

STATE GOVERNMENTS. CHRISTOPHER

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## Message Attributes

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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014